

Consultant Income Producing Activities

Month: _____ Goal: _____

One IPA for Each	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31
Hold a Party <small>(w/ \$300 in sales & 3 guests)</small>																															
2 Facials/On-the-Go Appointments <small>(w/ \$100 in sales)</small>																															
2 New Bookings <small>(Facial/Party/Interview)</small>																															
\$100 Customer Service Sales <small>(Reorders/Website Orders)</small>																															
1 Interview with Sales Director																															
1 Guest at a Guest Event																															
5 New Leads <small>(Warm Chat/Lead Box/</small>																															
Make 10 Booking Calls																															
1 New Team Member																															
Total IPAs for the Day																															

Total IPAs for the Week: 1st-7th _____

8th-14th _____

15th-21st _____

22nd-31st _____

Part Time Consultant-5 IPAs/week

Full Time Consultant-10 IPAs/week

Leadership & Car-15 IPAs/week